



FUTURE-PROOF YOUR CLINIC

There has never been a better time to replace your aging slit lamp

THE HAAG-STREIT SLIT LAMP

A fantastic investment for every clinic

Haag-Streit slit lamps have earned a legendary reputation for their unmatched quality, precision, clinical reliability, durability, and cost-efficiency.

For over 90 years, our meticulous attention to detail and our commitment to produce the finest slit lamps provides you with confidence that lasts.

As demands and expectations of hospital eye clinics evolve, it is imperative that those making slit lamp purchasing decisions are fully-informed of not only initial costs, but also the **longevity and cost over time**.

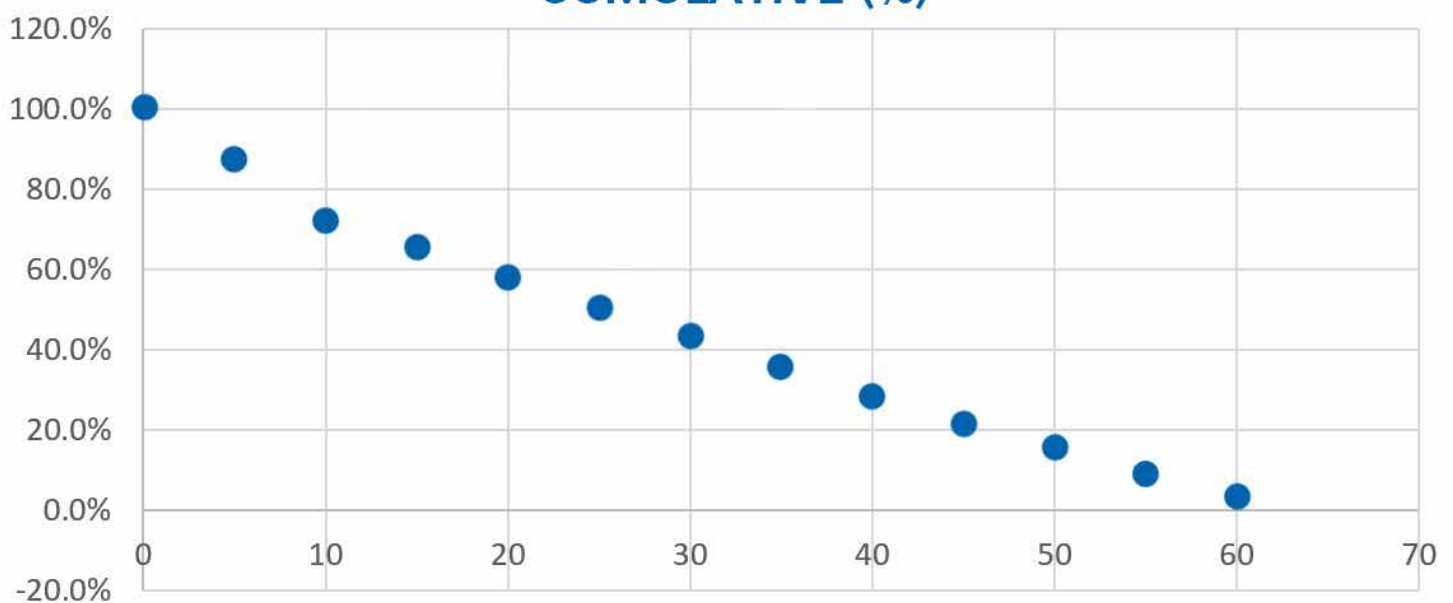
With all of us looking for more sustainable solutions to help our planet, the longevity of our purchases is of paramount importance.

The purchase of a Haag-Streit slit lamp represents a long-term investment in outstanding, future-proof technology. NHS supply chain reference Haag-Streit as **the only slit lamp models which will last in excess of 10 years**. Based on their longevity, it is unsurprising that Haag-Streit slit lamps have established a **dominant market share** of over 90% within UK NHS clinics.

The graph below demonstrates the longevity of Haag-Streit slit lamps. It shows that:

- **50% of Haag-Streit slit lamps within NHS ophthalmic clinics have been operational for over 27 years**
- **25% exceeded 43 years**
- **10% were still in use after five decades.**

BM 900 / BI 900 SLIT LAMP AGE CUMULATIVE (%)



CUMULATIVE DISTRIBUTION OF HAAG-STREIT SLIT LAMPS BY AGE

ECONOMIC VALUE

Save on capital costs

Haag-Streit slit lamps demonstrate a **significant cost saving** to NHS Trusts when compared to alternative brands.

Industry averages for similar high-performance slit lamps suggest a replacement cycle every 7–10 years. Haag-Streit slit lamp models frequently exceed these expectations, achieving **operational lifespans surpassing 20 years**.

With an inflation rate of 3% over an (average) 27-year operational period for a Haag-Streit Slit lamp;

- The average capital cost of ownership for a Haag-Streit slit lamp is approximately 37% of the cost of alternative brands

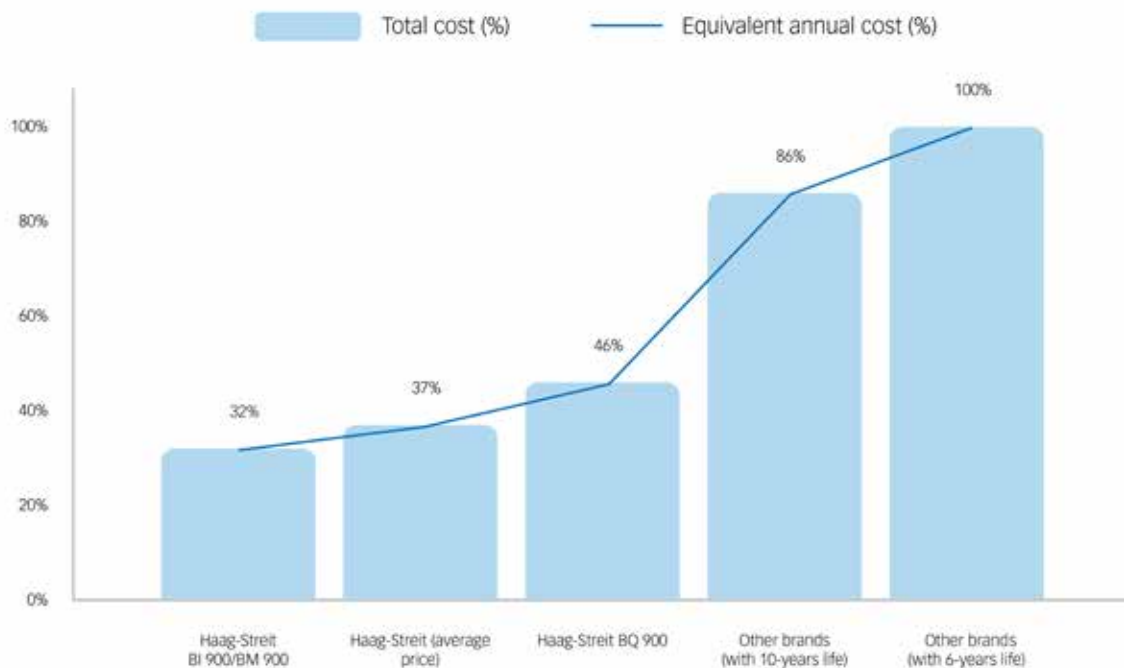
- Alternative brands would typically require 3–4 replacements over the same timeframe.

This means that a Trust investing in a Haag-Streit slit lamp could potentially **save 63% per slit lamp** over 27 years.

These savings are vital for NHS Trusts operating under financial constraints, providing substantial reductions in cost.

The reduced need for replacements minimises procurement, installation and training expenses, reinforcing the demonstratable economic benefits of Haag-Streit over alternative brands of slit lamp.

Comparative capital cost saving over 27 years (%)



CONFIDENCE THAT LASTS

A sustainable investment

As the demands of every hospital evolve and technology advances, hospitals need slit lamps to offer more in terms of imaging, networking and educational opportunities. Data shows that the average life of a Haag-Streit slit lamp is at least 27 years, with some lasting much longer, making it the sustainable choice for your clinic.

There has never been a better time to invest in a Haag-Streit slit lamp. With the costs of parts and material costs inevitably rising over the next few years, now is the right time to purchase your slit lamp and protect yourself from future price increases.



EXCEPTIONAL LONGEVITY

10 year warranty

At Haag-Streit, we have every confidence that we are manufacturing products which will stand the test of time. Every slit lamp is sold with a 10 year limited warranty, which covers all parts of your slit lamp against manufacturing defects, and Haag-Streit will replace any defective part(s) free of charge.

In the UK, we also offer a 10 year warranty maintenance contract, for full peace of mind. This extends the limited warranty, to include labour costs, engineer travel expenses, repair of issues caused through wear and tear and an annual service.



THE GOLD-STANDARD

Outstanding quality

For over 165 years, Haag-Streit has excelled in high-precision mechanics, combining outstanding Swiss engineering and the use of high-grade materials. As a result, Haag-Streit slit lamps allow all movements to be made smoothly and effortlessly—and to continue doing so for the very long lifetime of a Haag-Streit slit lamp.

If you would like to speak to a Haag-Streit UK sales representative about purchasing a Haag-Streit slit lamp, please email info.unitedkingdom@haag-streit.com or call (01279) 881712.



ENVIRONMENTAL CONTRIBUTIONS

Net zero emissions

Haag-Streit's slit lamps align seamlessly to the NHS net zero emissions target. A slit lamp has a carbon footprint of 525kg CO₂ equivalent during its lifecycle, with raw material use as the most significant contributor. This represents a potential reduction in carbon footprint of 75% to 80% compared to alternative brands, over 27 years.



LED UPGRADES

Energy efficiency

Retrofitting LED upgrades to older Haag-Streit slit lamps have the potential to significantly reduce energy consumption during use, making them more environmentally friendly. The shift from tungsten to LED illumination typically cuts energy consumption by up to 60%, providing additional reductions and cost savings.



REUSE. REPAIR. RECYCLE.

Reducing waste

By extending operational lifespans and reducing waste, Haag-Streit slit lamps support the NHS Evergreen programme's goals of minimising environmental impact. Additionally, incorporating recycled materials and refurbishing older units, can further enhance sustainability goals.



SLIT LAMP AUDITS

A free comprehensive evaluation of your equipment

At Haag-Streit UK, we know that good-quality products should be supported by outstanding service. That's why we offer comprehensive slit lamp audits completely free of charge, ensuring that your slit lamp equipment continues to perform at its best.

We have dedicated service engineers and sales managers that can visit your premises and perform a full audit of your slit lamps, offering you feedback on how best to maintain, upgrade or replace your equipment.

LED illumination is a popular upgrade option for older slit lamps that use tungsten bulbs. LED bulbs are more cost-effective over time, and energy efficient.

This free service will help you plan both current and future budgets, ensuring you are fully-appraised of the lifespan of your equipment.

To arrange a slit lamp audit, please contact info.unitedkingdom@haag-streit.com.



SLIT LAMP SPARE PARTS

Prolong the life of your device

Evidence shows that Haag-Streit slit lamps are renowned for their longevity, but invariably, even high-quality equipment will experience wear and tear over time.

Slit lamp spare parts are available to purchase to prolong the life of your device. These spare parts can be fitted by a specialist, highly-trained Haag-Streit service engineer. Effective maintenance can help to extend the life of your slit lamp.

Visit the Haag-Streit UK website to discover the slit lamp accessories that we have available:
<https://hs-uk.co/SlitLampAccessories>

Whilst upgrading your slit lamp with accessories is a cost-effective option, recent models of Haag-Streit slit lamps are more energy-efficient, offer increased reliability and allow access to more advanced technology. As a result, upgrading to a newer model could prove to be the right choice for your clinic.

If you are unsure whether to upgrade your existing equipment, or purchase a new slit lamp, please contact info.unitedkingdom@haag-streit.com for advice or to discuss your specific requirements.



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